



# Great Skiing, Great Chocolate and a Focus on Health? *Vermont, of course!*

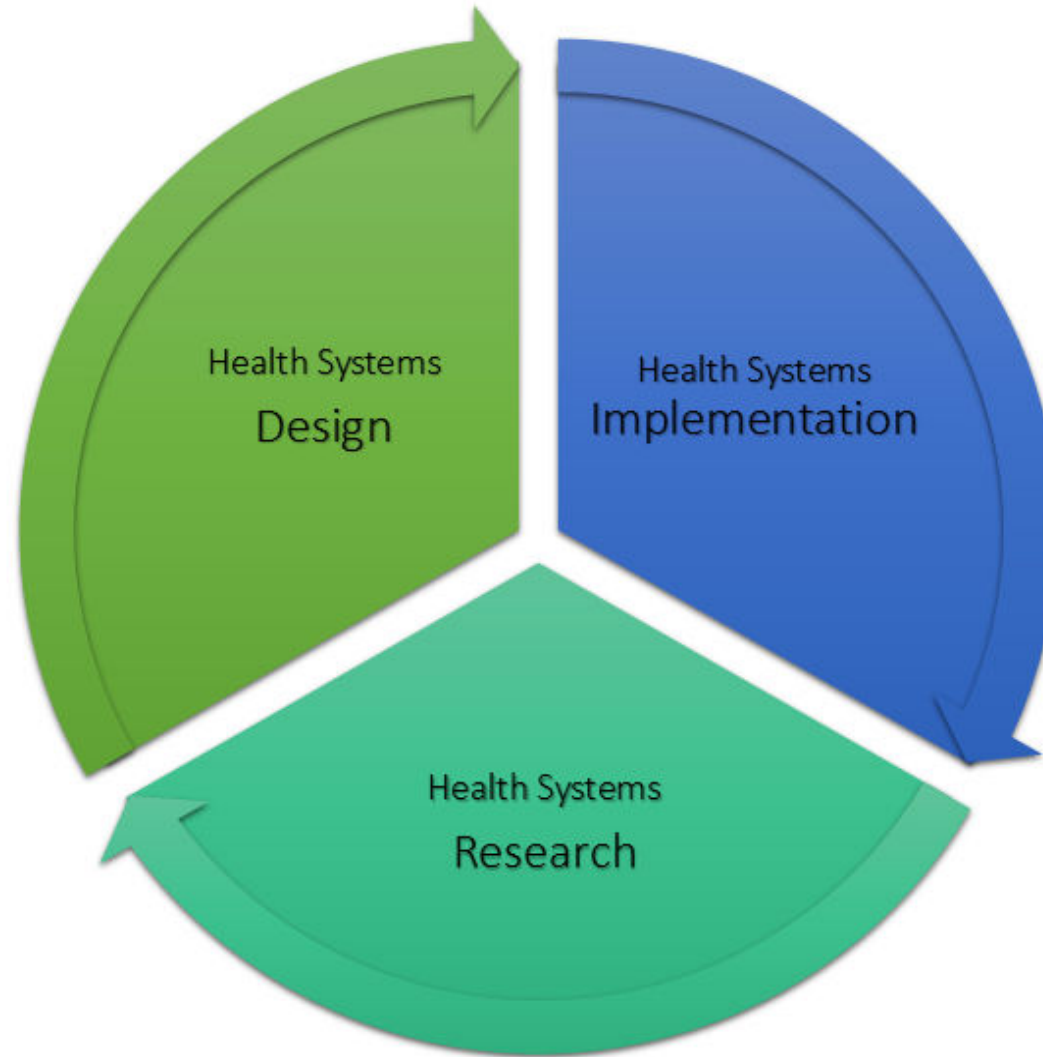
John Saroyan, MD  
Executive Director, Blueprint for Health

# Executive and Legislative Leadership

- 2003 as a Governor's initiative
- 2007 codified in legislation



# Innovate



# Blueprint Core Elements

- Treatment Delivery
- Payment Reform
- Data Supports



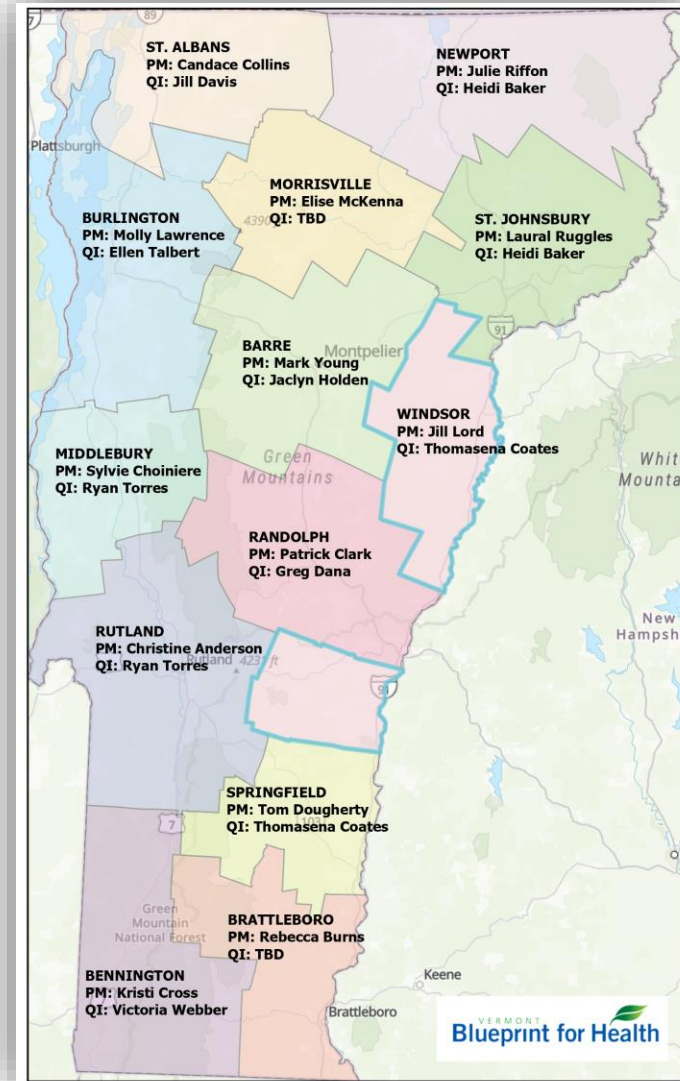
# Transformation

- Local leadership and statewide organization
- Consistent Quality Standards
- Close coordination between primary care, Community Health Teams and Community Based Services



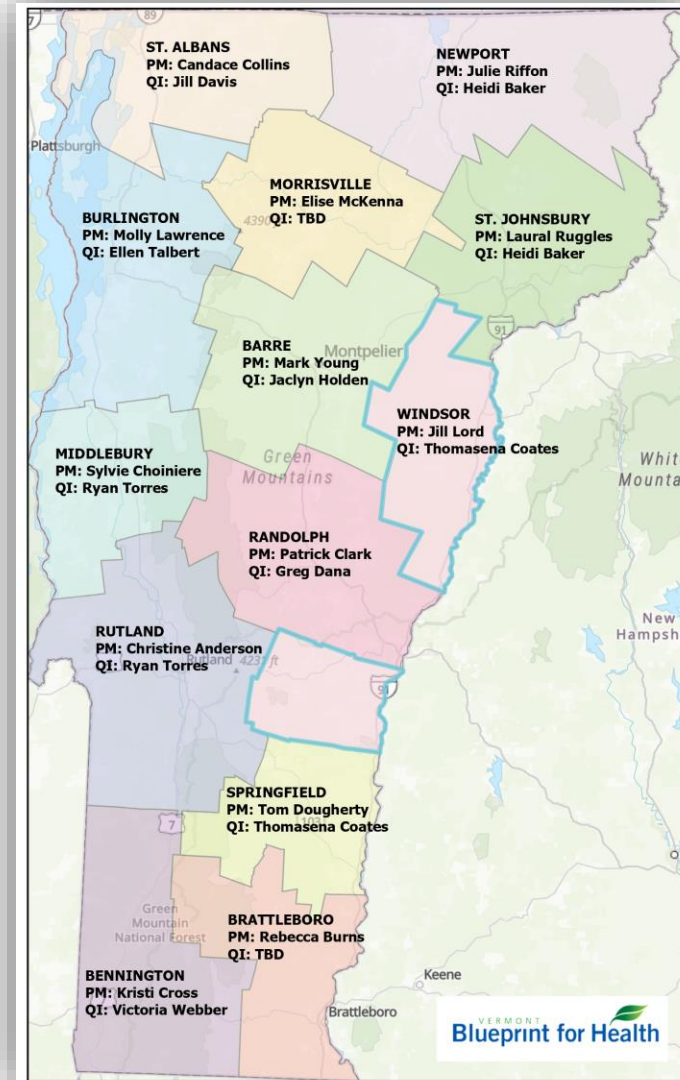
# Health Service Area Program Manager

- Yearly grant
- Primary oversight and responsibility of Blueprint programming which includes data collection, entry and completion of reports
- Administer CHT funds/staffing to support Community Collaborative

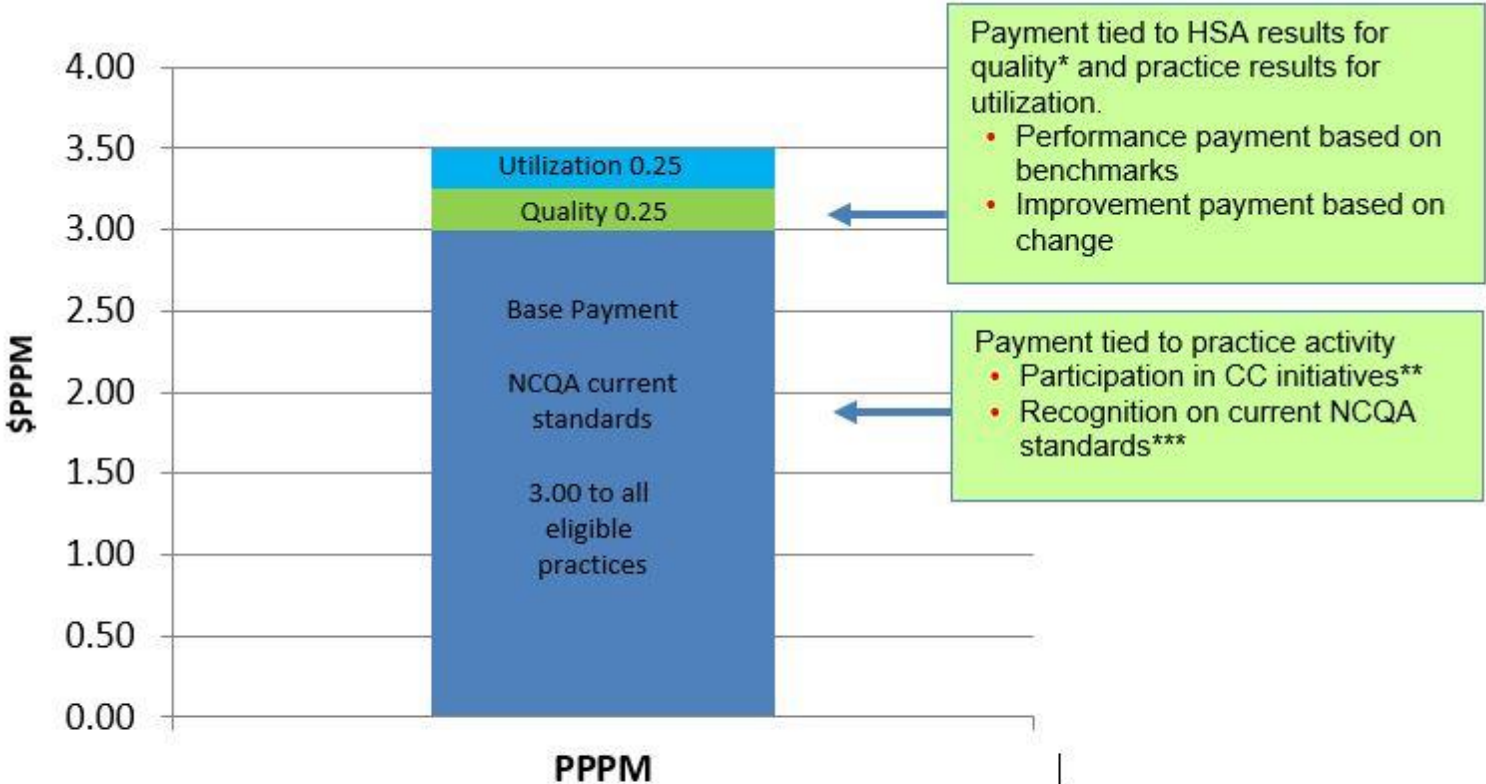


# Transformation

- Community Health Team
- Community based services
- Self-Management Programs
- Quality Improvement Facilitators



# Per Person, Per Month, Practice Payments



\*Incentive to work with CC partners to improve service area results.  
 \*\*Organize practice and CHT activity as part of at least one CC quality initiative per year.  
 \*\*\*Payment tied to engagement and subsequent recognition on current NCQA PCMH standards

# Payer Participation

- Medicaid
- Medicare
- Commercial Insurers



**CASE STUDY**

# Blueprint Patient Centered Medical Home Monthly Payments Paid to the Practice

Payer	Attributed Patient Population Provided By Payers	PCMH Practice Base Payment Rate (Per Patient Per Month)	PCMH Practice Performance Payment Rate (Per Patient Per Month)	Total Paid to Practice
Commercial Insurers -CIGNA	20	\$3.00	\$0.32	\$66.40
Commercial Insurers -BCBS	400	\$3.00	\$0.32	\$1,328.00
Commercial Insurers -MVP	60	\$3.00	\$0.32	\$199.20
Medicaid	800	\$4.65	\$0.32	\$3,976.00
Medicare	1020	\$2.05	\$0.00	\$2,091.00
<b>Monthly Total</b>	<b>2300</b>			<b>\$7,660.60</b>

**CASE STUDY**

# Blueprint Core Community Health Team Quarterly Payments Made to the Administrative Entity

Payer	Attributed Patient Population Provided By Payers	Community Health Team Staffing Payment Rate (Per Patient Per Month)	Total Paid to Admin Entity
Commercial Insurers -CIGNA	65	\$2.77	\$544.00
Commercial Insurers -BCBS	4064	\$2.77	\$33,774.92
Commercial Insurers -MVP	689	\$2.77	\$5,725.74
Medicaid	4,340	\$2.77	\$36,066.36
Medicare	3,708	\$2.53 (+ \$0.25 to risk-bearing providers in the Medicare ACO)	\$30,954.00
<b>Monthly Total</b>	<b>12,866</b>		<b>\$107,065.02</b>

# Blueprint Outcomes

- Total Blueprint Patient Centered Medical Home primary care practices
- Evidence of improved patient outcomes
  - National
  - Medicare
  - Blueprint



# Accountable Care Organization

- Introduction
- Rationale
- Impact



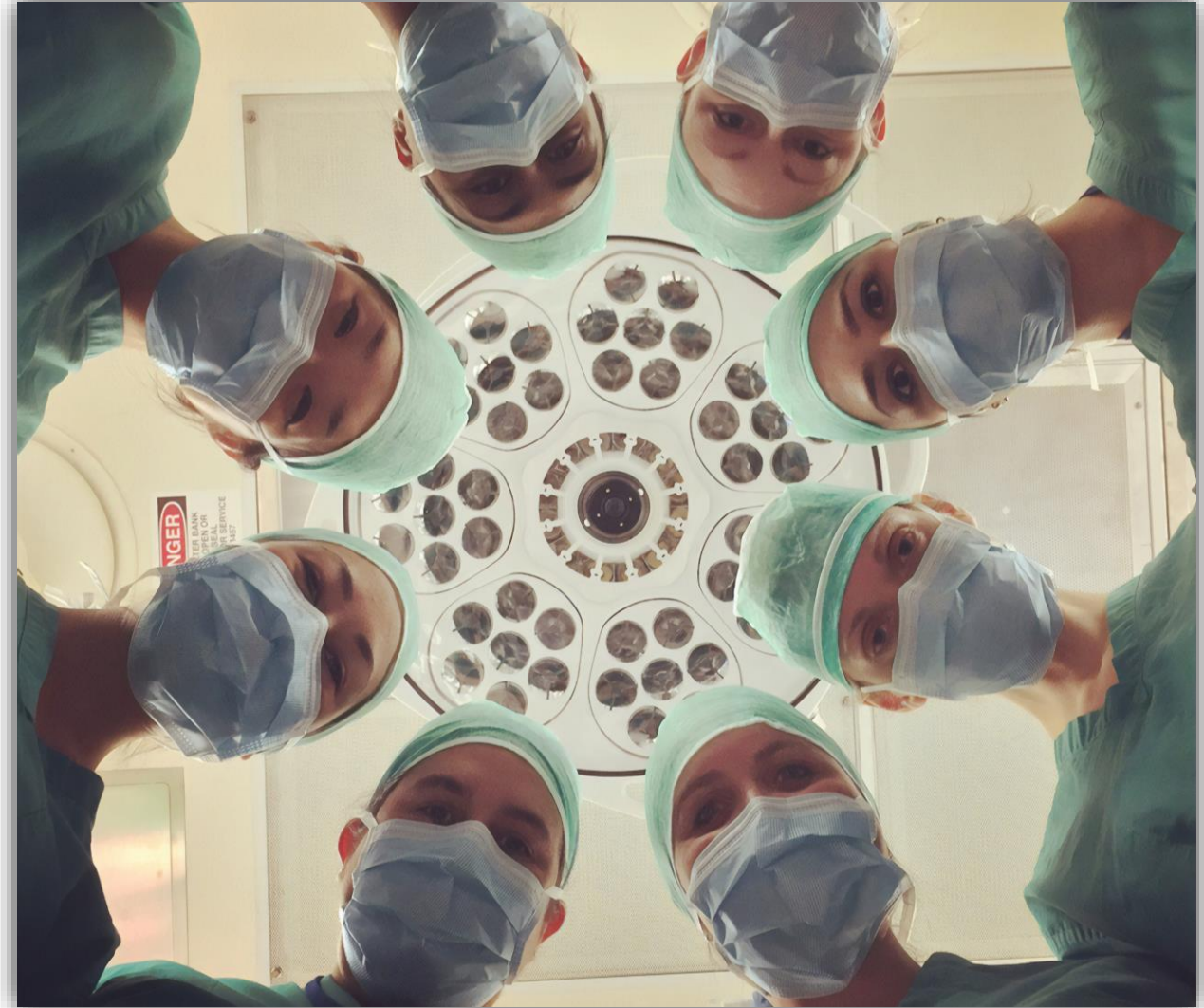
# Blueprint for Health Rising

- Global pandemic
- Re-invigoration of core priorities
  - Primary Care
  - Care Coordination
  - Mental Health and Substance Use Disorder
- Expansion and evolution



# Lessons Learned

- Statutory contributions
- Overlay of an Accountable Care Organization atop Community Health Teams
- Caveat emptor



# Resources

- [Blueprint Website](#)
- [Blueprint for Health Manual and Implementation](#)
- [Annual Report](#)
- [Community Profiles](#)
- [Contacts](#)

An Official Vermont Government Website

State of Vermont  
**Blueprint for Health**

Quality Care, Lower Cost

Peer reviewed journal article shows the Blueprint medical home model reduces health care expenditures and utilization

Learn More

Previous Pause Next

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Home

COVID-19 Resources for Practices

About the Blueprint

Program Design & Development

[AGENCY OF HUMAN SERVICES ANNOUNCES EXECUTIVE DIRECTOR OF THE BLUEPRINT FOR HEALTH](#)

**Vermont Blueprint for Health**

The Vermont Blueprint for Health designs community-led strategies for improving health and well-being.

Current Blueprint programs include [Patient-Centered Medical Homes](#), [Community Health Teams](#), the [Hub & Spoke](#) system of

<https://blueprintforhealth.vermont.gov/#>

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# Questions/Thoughts Thank you!

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